

We are now proud to represent Dragonfish Manufacturing LLC [**DFM**] of Poway, CA, a new company manufacturing underwater rubber molded wet-mateable connectors. **DFM** was founded by Ray Hom in 2019 following a successful career spanning nearly three decades at Impulse, and later Teledyne Impulse as Engineering Manager, VP and General Manager.

DFM was founded on the principles of delivering the personalized service in rubber molded interconnect applications that made these products and this technology so successful in the 1970s – **Service, Quality, Value, and Availability!**

At **DFM** they are focused on three primary commitments that they feel will resonate soundly with their customer community:

- ☐ They are committed to “Making Connectors Available Again!”
- ☐ They are committed to being really easy to do business with!
- ☐ They are committed to treating all customers equally, so they have a \$1 minimum order for everyone. There are no minimum line item requirements and no other limiting conditions.

DFM produces connectors and assemblies the old-fashioned way, the way they used to be made before the most successful suppliers were acquired by large corporations, which has resulted in excessively long delivery times, higher minimum order requirements and diminished levels of customer service. **DFM** ignores the mantra of modern business school theories that declare “work- in-progress inventory and finished goods inventory” as evil.

Give **DFM** an opportunity! **DFM** will deliver a whole lot **LESS** than what you are getting now. Place an order and **DFM** send you one of our silly red **MAKE CONNECTORS AVAILABLE AGAIN** hats! No Charge!

DFM is now tooled and producing many of the common rubber molded connectors in 6 weeks or less! They include:

- ☐ MCBH [1] in brass, stainless steel, titanium, [2] AL / MCIL pigtails, 3] double-ended cable assemblies and 4] multi-leg harnesses.
- ☐ BH [1] in brass, stainless steel, titanium, [2] AL / IL pigtails, [3] double-ended cable assemblies and [4] multi-leg harnesses.
- ☐ AG306 / AG206, RMG, MKS, and more.
- ☐ **DFM** can produce the parts with SEACON-style, or SubConn-style, or Impulse-style contacts.
- ☐ **DFM** makes in-line connectors, locking sleeves, accessories and custom-engineered solutions, even one-off designs.
- ☐ **DFM** has successfully conducted inter-matability testing to 20kpsi with SubConn and Impulse MCBH / MDIL parts.

LESS lead time... LESS delivery date changes... LESS quality Issues... LESS excuses... LESS headaches... LESS production delays... LESS project delays... LESS emergencies... LESS hassles... LESS BS...

MORE customer satisfaction